

Genex Power Limited

Utilities

Company Update

20 October 2020

Rating	Price Target
SPECULATIVE BUY	A\$0.30
unchanged	unchanged
GNX-ASX	Price A\$0.20

Market Data

52-Week Range (A\$) :	0.08 - 0.28
Avg Daily Vol (000s) :	4,233
Market Cap (A\$M) :	97.1
Shares Out. (M) :	498.2
Dividend /Shr (AUc) :	0.0
Dividend Yield (%) :	0.0
Enterprise Value (A\$M) :	194

FYE Jun	2020A	2021E	2022E	2023E
Sales (A\$M)	10.3	16.6	58.0	94.1
EBITDA (A\$M)	1.8	7.5	33.9	53.9
EBIT (A\$M)	(6.2)	(0.3)	13.9	24.0
Net Income (A\$M)	(10.5)	(2.6)	11.1	17.2
Net Debt (Cash) (A\$M)	117	553	797	769
DPS (A\$)	0.00	0.00	0.00	0.00



Priced intraday 21 October 2020

Genex Power Ltd. is a power generation development company, which focuses on the production and storage of renewable energy. Its projects includes Kidston Solar, Kidston Pumped Hydro and Jemalong Solar. James Bullen | Analyst | Canaccord Genuity (Australia) Ltd. | jbullen@cgf.com | +61.2.9263.2728

SepQ'20 update

GNX continued to progress its flagship pumped-hydro project during the quarter, and while it wasn't able to achieve financial close as hoped, a pathway to this milestone in DecQ is clearly present, in our view. The company ended the period with \$61mn in cash and \$196mn in debt.

We retain our SPECULATIVE BUY rating and \$0.30ps price target.

Full transmission agreement the last major piece of the puzzle, in our view

The QLD government has reconfirmed its commitment to contribute \$132mn to connect K2H to the grid and has provided a proposed operating and maintenance (O&M) cost sharing arrangement. We understand that under the proposal the O&M agreement will be broken in two: one covering K2H and a separate agreement for additional tie-ins beyond this.

With this framework in place we do not believe the negotiations between GNX and Powerlink will be impacted by the QLD Government entering "caretaker" mode ahead of the state election later this month.

While it appears likely, in our view, that GNX (along with Powerlink) will have to accept some form of contingent liability for O&M costs beyond K2H should no other generation assets connect this is far from a deal breaker given the potential of K2H. That said, it could slightly reduce the debt carrying capacity of the asset.

Selldown process continuing

GNX has completed its competitive equity process and is in the final stages of concluding negotiations with a preferred equity partner to invest up to a 50% interest in the project. The company has indicated that the current negotiations with Powerlink should not impact this process.

NAIF reaffirms commitment, contractors extend pricing validity

Despite the delays, the Northern Australia Infrastructure Facility (NAIF) continues to support the Project and has advised Genex that the NAIF Board will extend its ~\$610mn funding offer to 31 January 2021. Key contractors have also extended their pricing validity for the \$700mn project.

Kidston solar underperformance leads to O&M contractor change

Generation of 30.7GWh was down 5% YoY and reflects a capacity factor of 28%. This was slightly below our 29% assumption and well below the >33% initially targeted. The project has averaged a 28% capacity factor since July 2018 so it is perhaps unsurprising that GNX and its O&M contractor UGL have parted ways, with GNX to receive "\$2.5mn in settlement of all outstanding matters in relation to UGL's involvement with KS1".

Jemalong solar 85% complete on track for DecQ start-up

Construction activities at Jemalong continued across the quarter, largely unaffected by the COVID-19 pandemic, with construction now well advanced and approximately 85% of the tasks from the construction schedule ongoing or complete (75% at end JunQ). The company has indicated it is on track for DecQ start-up, but given the slower rate of recent progress we do see risks to this. The project's generation remains uncontracted.

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Figure 1: Genex financial summary

FY Jun 30	2019	2020	2021E	2022E	2023E		2019	2020	2021E	2022E	2023E
PROFIT & LOSS (A\$mn)											
Revenue	11	10	17	58	94	KEY PRICING ASSUMPTIONS					
Operational Costs	-4	-4	-3	-18	-34	NSW Electricity Prices (\$/MWh)	85.2	78.8	66.4	65.8	66.2
Other income	5	2	3	3	3	SA Electricity Prices (\$/MWh)	79.0	74.5	71.3	73.1	75.0
Corporate & Other	-6	-7	-9	-9	-9	WA Electricity Prices (\$/MWh)	50.0	50.0	50.9	52.2	53.5
EBITDA	6	2	7	34	54	LGC Prices (\$/LGC)	52.6	45.0	21.3	12.8	8.2
DD&A	-6	-8	-8	-20	-30						
Other	0	0	0	0	0						
EBIT	-1	-6	0	14	24	REALISED PRICES					
Financing Income	0	0	1	1	1	Bundled price (\$/MWh)	82.3	77.8	126.4	118.0	110.9
Financing Costs	-5	-4	-3	-4	-8						
NPBT	-5	-11	-3	11	17						
Тах	0	0	0	0	0	GENERATION FORECASTS					
Normalised NPAT	-5	-11	-3	11	17	Australian Generation (GWh)	131	132	131	492	848
Sig Items, Discon Ops & Mins	0	0	0	0	0	Total (GWh)	131	132	131	492	848
Reported NPAT	-5	-11	-3	11	17						
Effective income tax rate	0%	0%	0%	0%	0%	PER SHARE DATA					
						Average Shares (Diluted, M)	255	356	482	498	498
CASHFLOW (A\$mn)						EOP Shares (Diluted, mn)	312	402	498	498	498
Cash receipts	16	10	17	58	94	Normalised EPS (A¢/sh)	-2.2	-3.0	-0.5	2.2	3.5
Payments to suppliers	-9	-11	-11	-26	-42	CF PS (A¢/sh)	0.2	-1.2	-0.2	1.0	8.9
Interest received	0	0	1	1	1	FCF PS (A¢/sh)	-4.6	-11.8	-94.9	-48.9	5.6
Interest paid	-4	-3	-3	-4	-8						
Other	-2	0	-4	-24	-1	RATIOS					
Operating Cashflow	1	-4	-1	5	45	Dividend Yield	0%	0%	0%	0%	0%
Payments for PP&E	53	18	0	0	0	PE	-9.1	-6.6	-36.3	8.7	5.6
Payments for Intangible Assets	-6	0	0	0	0	PCF (Debt Adj)	13.0	-63.2	56.0	13.0	1.9
Payments for Growth Developments	-60	-56	-452	-232	-1	EV / EBITDA	28.1	110.5	86.9	26.4	16.1
Asset Sales / (Purchases)	0	0	0	0	0						_
Other	0	0	-4	-16	-15	Gearing (ND / ND + E)	92%	91%	96%	98%	98%
Investing Cashflow	-12	-38	-457	-248	-17	0, ,					
Share Issuance / (Buyback)	2	21	21	0	0	Net Debt / EBITDA	17.2x	66.2x	73.9x	23.5x	14.3x
Drawdown / (Repayment) of Debt	-1	86	436	244	-26	Interest Cover	-0.2x	-1.5x	-0.1x	3.6x	3.0x
Dividends	0	0	0	0	0						
Other	3	-3	0	0	0	ROE (Reported Profit / Av Equity)	-46%	-106%	-15%	56%	103%
Financing Cashflow	4	104	458	244	-26	ROIC	-1%	-5%	0%	2%	3%
Surplus / Defecit	-8	62	0	0	2	ROACE	0%	-2%	0%	1%	2%
						FCF Yield	-24%	-61%		-251%	29%
BALANCE SHEET (A\$mn)											
Current Assets	6	69	73	97	100	DIVIDEND AND FRANKING					
Non-Current Assets	129	185	629	842	814	Dividend (A¢/sh)	0	0	0	0	0
Total Assets	135	254	702	939	913	Payout ratio	0%	0%	0%	0%	0%
Current Liabilities	8	31	45	52	51	Franking Balance (A\$mn)	0	0	0	0	0
Non-Current Liabilities	118	211	634	870	845	r raining Dalarioo (r terrin)	Ŭ	Ũ		U U	Ŭ
Total Liabilities	126	243	679	922	897	VALUATION	Risked	U	nrisked		
						K1-Solar	0.06	-	0.06		
Net Assets	8	11	23	17	17	K2-Solar	0.04		0.06		
Total Cash	3	65	65	65	68	K2-Hydro	0.08		0.08		
Total Debt	100	182	619	862	836	K2 Developer margin	0.09		0.09		
Net Debt	96	117	553	797	769	Jemalong	0.03		0.03		
						TOTAL	0.30	-	0.33		
						PREMIUM/(DISCOUNT)	0.0	=			
						PRICE TARGET	0.0				
							0.00				

Source: Company Reports, Canaccord Genuity estimates



Figure 2: Valuation build-up

Asset	Equity %	Net Capacity MW	Risk %	Risked FC A\$mn	F to equity A\$ps
K1-Solar	100%	50	100%	30.0	0.06
GENERATION		50		30.0	0.06
K2-Solar	50%	135	60%	18.0	0.04
K2-Hydro	50%	125	100%	41.5	0.08
K2 Hydro Developer Margin			100%	34.4	0.07
K2 Solar Developer Margin			60%	8.1	0.02
Jemalong	100%		90%	16.2	0.03
DEVELOPMENT ASSETS		260		118.2	0.24
Premium / (Discount)					0.00
PRICE OBJECTIVE					0.30

Source: Company Reports, Canaccord Genuity estimates



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Investment Recommendation

Date and time of first dissemination: October 20, 2020, 23:30 ET

Date and time of production: October 20, 2020, 23:30 ET

Target Price / Valuation Methodology:

Genex Power Limited - GNX

Our price target is based on a sum-of-the-parts analysis.

Risks to achieving Target Price / Valuation:

Genex Power Limited - GNX

Energy policy risk: Australian energy policy has been extremely politicized over the last decade. Policy changes (both at a federal and state level) have occurred on numerous occasions. While we are hopeful that the NEG can provide the certainty craved by industry this outcome is far from certain.

Regulatory approval risk: Kidston is subject to a number of regulatory approvals which could slow the pace of development or even result in the project being cancelled. The classification of the project as "critical infrastructure" lowers this risk in our view.

Pricing risk: Electricity and green credit pricing are historically volatile. While this risk can be mitigated by securing long-term offtake agreements for relevant parts of the project, this could result in lower ultimate returns.

Technology risk: Pumped hydro and solar PV are mature technologies. Future advances in other technologies used to generate, manage and store electricity (e.g., large-scale battery storage) may be more efficient and/or more cost-effective and could adversely impact GNX's finances.

Development risk: the construction of a large development in remote QLD carries both budget and schedule risks. We believe the company will seek to minimse these risks through appropriate contracting strategies.

Operational risk: GNX will be subject to operational risks which are beyond its control. Operations may be curtailed or cancelled as a result of adverse weather conditions, mechanical difficulties, shortages or cost increases of consumables, external services failure (including energy and water supply), IT system failures etc. This risk is partially mitigated by having an experienced management team and using experienced contractors to plan for and manage such events.

Key personnel risk: A number of staff in GNX's management team has significant energy and/or hydroelectric industry experience and expertise. If one or more of these key personnel were to depart, it may be difficult to replace them adequately, in which case there could be an adverse effect on GNX's ability to execute its strategic plans.

Financing risk: GNX will require future financing to pursue its development plans. There is no guarantee that funding will be available on satisfactory terms, which could result in the Kidston Project not proceeding.



Distribution of Ratings:

Global Stock Ratings (as of 10/20/20)

Rating	Coverage	Coverage Universe			
	#	%	%		
Buy	541	62.47%	55.08%		
Hold	166	19.17%	40.36%		
Sell	9	1.04%	33.33%		
Speculative Buy	127	14.67%	78.74%		
	866*	100.0%			

*Total includes stocks that are Under Review

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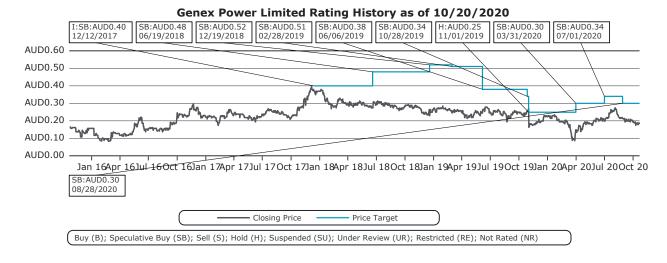
SPECULATIVE: Stocks bear significantly higher risk that typically cannot be valued by normal fundamental criteria. Investments in the stock may result in material loss.

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